

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-05 INR-07 L-03 ACDA-07
NSAE-00 PA-01 SS-15 PRS-01 SP-02 USIA-06 TRSE-00
EURE-00 NSC-05 IO-13 OC-06 CCO-00 OTPE-00 EB-08
/092 W

-----129396 071952Z /45

P 071913Z OCT 77
FM USMISSION USNATO
TO SECSTATE WASHDC PRIORITY 6438
SECDEF WASHDC PRIORITY
INFO CNO WASHDC PRIORITY
DCA WASHDC PRIORITY
CINCLANT NORFOLK VA PRIORITY
USLOSACLANT NORFOLK VA PRIORITY
NAVFACENGCOM NORFOLK VA, PRIORITY

C O N F I D E N T I A L USNATO 09700

SECDEF FOR ASD(C3I); CNO FOR OP-094

E.O. 11652: GDS
TAGS: NATO ETEL MARR
SUBJECT: NATO SATCOM TAIL, NORFOLK

REF: (A) NICSMA/RF(77)68, 26 SEP 77 (NOTAL); (B) STATE
226240 DTG 210020Z SEP 77 (NOTAL); (C) USNATO 8359 DTG
011513Z SEP 77 (NOTAL)

SUMMARY: NICSMA REQUESTS FURTHER DETAILS ON THE LATEST US
RATIONALIZATION OFFER (REF B), AND WOULD LIKE U.S. EXPERTS
TO VISIT NICSMA TO DEFINE THE US OFFER IN DETAIL SUFFICIENT
TO COMPARE APPROACH WITH A NATO TAIL AS DEFINED IN ITS "B"
ESTIMATE (REF A). WG-18 WILL COMMENCE SCREENING OF REF A
ON 18 OCT. TO MEET ITS OPERATIONAL REQUIREMENTS, NICSMA
REQUIRES RESOLUTION OF US OFFER SOONEST. ACTION REQUESTED:
REQUEST WASHINGTON SEND U.S. EXPERTS TO VISIT NICSMA ON
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12, 13 OR 14 OCT. END SUMMARY.

1. BY REF C, WE INFORMED WASHINGTON OF NICSMA INTENT TO
PROCEED WITH NATO-OWNED SOLUTION TO SATISFY ITS NORFOLK
SATCOM TAIL REQUIREMENTS. NICSMA BASED ITS DECISION ON THE
FACT THAT THE NATO SOLUTION IS MORE ADVANTAGEOUS TO NATO
THAN THE PREVIOUS US OFFERS OF A SHARED SYSTEM.

2. BY REF B, WASHINGTON PROVIDED A NEW RATIONALIZATION PROPOSAL AND OFFERED TO SEND U.S. EXPERTS TO VISIT NICSMA AT BRUSSELS TO PROVIDE FULL DETAILS. WE FORWARDED THIS PROPOSAL TO NICSMA PER WASHINGTON GUIDANCE.

3. BY REF A, NICSMA HAS SUBMITTED TO THE NATO INFRA-STRUCTURE P&P COMMITTEE ITS "B" ESTIMATE FOR A NATO-OWNED SATCOM TAIL AT NORFOLK. IN ORDER TO MEET ITS REQUIREMENT TO BE OPERATIONAL AT THE BEGINNING OF CALENDAR YEAR 1980, NICSMA SEEKS PROJECT APPROVAL BY THE P&P COMMITTEE BY THE END OF OCT 77. WG-18 WILL CONDUCT ITS INITIAL SCREENING OF THE "B" ESTIMATE ON 18 OCT.

4. NICSMA HAS EXPRESSED AN INTEREST IN THE LATEST US OFFER AND WOULD LIKE TO OBTAIN FULL TECHNICAL DETAILS AND COSTS IN ORDER TO COMPARE IT TO THE NATO-OWNED SYSTEM. NICSMA ACCEPTS THE US OFFER TO SEND TECHNICAL EXPERTS TO BRUSSELS TO DISCUSS THE US OFFER AND REQUESTS THAT THEY ARRIVE SO AS TO MEET AT NICSMA ON 12, 13 OR 14 OCT 77.

5. NICSMA FURTHER REQUESTS THAT US EXPERTS PROVIDE THE FOLLOWING INFORMATION AT THE MEETING:

A. A COMPLETE SYSTEM DESCRIPTION, USER-TO-USER, OF THE US PROPOSAL.

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B. ALL INITIAL AND RECURRING COSTS, PRESENTED IN THE FORMAT USED IN REF A.

C. COMPARISON OF CIVIL WORKS COSTS.

D. DETAILED INFORMATION ON THE TOWER REQUIREMENTS REFERRED TO IN REF B, SO THAT A FINAL DETERMINATION OF TOWER REQUIREMENTS AND COSTS CAN BE MADE AT THE MEETING.

6. FYI: BASED ON THE CURRENT SGT III SPECIFICATIONS, ALL INPUTS AND OUTPUTS AT THE NATO SGT'S WILL BE ANALOG EXCEPT FOR ONE CHANNEL ON EACH GROUP, WHICH IS USED FOR DATA, TTY AND ORDERWIRE. TO PROVIDE A DIRECT DIGITAL OUTPUT WOULD REQUIRE A MODIFICATION TO ALL SGT'S TO ALLOW THE INCOMING NONSYNCHRONOUS DIGITAL STREAMS FROM THE DISTANT SENDING TERMINALS TO BE RETIMED, SYNCHRONIZED, AND COMBINED. NICSMA HAS NO CURRENT PLANS FOR SUCH A MODIFICATION. END FYI.

7. ACTION REQUESTED: WASHINGTON SEND TECHNICAL EXPERTS WITH DETAILED TECHNICAL AND COST DATA TO MEET WITH NICSMA

PERSONNEL IN BRUSSELS ON 12, 13 OR 14 OCT 77. GLITMAN

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Message Attributes

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Sent Date: 07-Oct-1977 12:00:00 am
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Disposition Approved on Date:
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